



Executive Profiles

M. Gregory Smith President and CEO Accudata Technologies

Greg Smith is the chairman, president and CEO of Accudata Technologies. Upon joining Accudata (formerly Revenue Communications) in 2002 as CEO, Smith stabilized the company, began a rapid expansion into new markets and initiated the development of new technologies and services. Since Smith's tenure began as CEO, Accudata has received 20 awards, including the Deloitte North America Fast 500, Texas Crescent Fast 50, DFW Fast 50, Southern Methodist University/Cox School of Business Dallas 100 and Comerica Collin 60.

Smith is an active member of the board for the American Electronics Association (AeA), the world's largest national technology association, and sits on the executive committee for the board of directors. Additionally, Smith is also a member of the board for the Metroplex Technology Business Council (MTBC). With 28 years experience in the telecommunications industry, Smith is an expert in telecom technology and has authored numerous articles featured in assorted business and trade publications.

Prior to his current position at Accudata, Smith held several telecom industry senior level management positions, including senior vice president of worldwide sales at Intervoice, Inc. and area vice president for IBM/ROLM/Siemens. Smith also served as an officer in the U.S. Army Airborne Rangers, was a professor at the United States Military Academy at West Point and was a world champion wrestler in U.S. Military Wrestling. He holds a Bachelor of Science degree from West Point, a Masters of Business Administration from Long Island University and a Master of Science degree from Indiana University.

Monica Martino CTO Accudata Technologies

As CTO of Accudata Technologies, the company she co-founded as Revenue Communications in 1989, Monica Martino puts to use her more than 21 years of telecommunications industry experience and her knack for solving complicated telecom engineering problems. She served as president and CEO until turning over the reigns to Greg Smith in early 2002 so she could focus her attentions on expanding the capabilities of the company's technology. In 1998, Martino established her expertise by using her knowledge of SS7 technology and Line Information Database (LIDB) storage to create services used for validation of telephone calls from many types of facilities. Prior to founding Accudata Technologies, Martino was President of Easyfax Inc., where she acquired a design patent on a public fax machine. Martino's previous experience also includes working with Intellicall, Protel, Electel and Omniphone, and she has served on the board of the Texas Payphone Association. Martino is the author of four issued patents with an additional 12 patents pending.